

San Diego County Investment Pool An Investment Trust Fund of the County of San Diego, CA



# COMPREHENSIVE ANNUAL FINANCIAL REPORT

### FOR THE FISCAL YEAR ENDED JUNE 30, 2019

ISSUED BY DAN MCALLISTER, SAN DIEGO COUNTY TREASURER-TAX COLLECTOR



# San Diego County Treasurer-Tax Collector

San Diego County Investment Pool AN INVESTMENT TRUST FUND OF THE COUNTY OF SAN DIEGO, CA

San Diego, California

*Comprehensive Annual Financial Report* 

For the Year Ended June 30, 2019

ISSUED BY DAN MCALLISTER, SAN DIEGO COUNTY TREASURER-TAX COLLECTOR



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### San Diego County Investment Pool

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# County of San Diego Treasurer-Tax Collector

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# **INTRODUCTORY SECTION**

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# TREASURER-TAX COLLECTOR SAN DIEGO COUNTY

#### Dan McAllister Treasurer-Tax Collector



San Diego County Administration Center 1600 Pacific Highway Room 162 San Diego, CA 92101

November 8, 2019

San Diego County Board of Supervisors and Treasury Oversight Committee

County of San Diego | San Diego County Administration Center, San Diego, California 92101

I am pleased to submit the Comprehensive Annual Financial Report (CAFR) of the San Diego County Investment Pool (Pool) for the fiscal year ended June 30, 2019. This report and the annual audit are presented to demonstrate compliance with the San Diego County Treasurer's Pooled Money Fund Investment Policy (Investment Policy) dated January 1, 2019.



Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the management of the County Treasurer's Office (Treasury Division). A framework of internal controls has been established by management for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements.

To the best of our knowledge and belief, the enclosed data are accurate in all material respects, and are reported in a manner designed to present fairly the financial position and changes in financial position of the Pool in conformity with accounting principles generally accepted in the United States of America (GAAP) and audited in accordance with auditing standards generally accepted in the United States of America. All disclosures necessary to enable the reader to gain an understanding of the Pool's financial activities have been included.

The Pool's financial statements have been audited by Brown Armstrong Accountancy Corporation, an independent firm of licensed certified public accountants. The goal of the independent audit is to provide reasonable assurance that the Pool financial statements as of and for the fiscal year ended June 30, 2019, are fairly stated in accordance with GAAP. The independent audit involves performing procedures to obtain evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used, and evaluating the overall financial statement presentation. Based upon the audit, the independent auditors concluded that there was a reasonable basis for rendering an unmodified ("clean") opinion that the Pool's financial statements as of and for the fiscal year ended June 30, 2019, are fairly presented in accordance with GAAP. The independent auditor's report is presented as the first component of the Financial Section of this report.

Management provides a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The Investment Pool's MD&A can be found after the independent auditor's report.

#### PROFILE OF THE SAN DIEGO COUNTY INVESTMENT POOL

The Pool was created when the State Legislature established the five-member San Diego County (County) Board of Supervisors in 1853. It is a local government pool with \$10.1 billion in investments as of June 30, 2019. The Pool is headed by the San Diego County Treasurer-Tax Collector, an elected official who is responsible for tax collection,

banking, investment, disbursement and accountability of public funds. The Pool is managed by the Treasurer's Office on behalf of Pool participants. The County of San Diego (County) portion of the Pool investments as of June 30, 2019 is \$3.8 billion while the external, non-County portion is \$6.3 billion. Depositors in the Investment Pool include both mandatory and voluntary participants located within the County.

Mandatory participants include the County, K-12 school districts, certain special districts and accounts controlled by the County Board of Supervisors. Mandatory participants are defined as those agencies required by law to deposit their funds with the Treasury Division. Mandatory participants comprise the majority of the Investment Pool, which is approximately 93.2% as of June 30, 2019.

Voluntary participants are those agencies that are not required to place their funds in the Investment Pool and do so only as an investment option. Voluntary participants include some cities, fire districts, special districts, and other municipal entities in the countywide area. As of June 30, 2019, voluntary participants accounted for approximately 6.8% of the Investment Pool.

Community colleges have characteristics of both mandatory and voluntary participants. While they have limited authority to invest funds outside of the Pool, community colleges receive banking, checking, and investment services from the Treasury Division. In this financial report, they are categorized as mandatory participants.

In addition to investment management, the Treasury Division also provides banking services to all mandatory participants. These services include, but are not limited to, warrant redemption, electronic fund transfers, acceptance of deposits, and fund accounting.

#### INVESTMENT POLICIES AND PRACTICES

The primary objectives of the Pool, as set forth in the Investment Policy, in order of importance, are safety, liquidity, and yield. The following goals have been set for fiscal year 2020:

- Promote fiscal stability by maintaining a 'AAAf/S1' rating from Fitch Ratings;
- Review established investment and reporting processes with the goal of improving efficiency;
- Continue constituent outreach and increase public awareness of services offered by the Investment Division; and
- Obtain a certificate of achievement for excellence in financial reporting by the Government Finance Officers Association.

The Treasury Division updates the Investment Policy on an annual basis to ensure the integrity of the Pool and to provide guidelines for its operation, in accordance with California Government Code. Upon completion of the Investment Policy by the Treasury Division, it is presented for review to the Treasury Oversight Committee, and then to the County Board of Supervisors for their approval at a public meeting.

The maturity distribution of the Pool is limited by the Investment Policy, which places restrictions on the securities that may be purchased. Cash temporarily idle during the year was invested in negotiable certificates of deposit, obligations of the U.S. Treasury, U.S. government agencies, supranationals, commercial paper, pass-through securities, money market mutual funds and corporate medium-term notes. The maturities of the investments range from one day to five years, with an average weighted maturity of 528 days. The yield to maturity (annualized) on investments as of June 30, 2019 was 2.39%.

To safeguard the investments, a custodian is employed to safekeep, settle, and accept interest payments on investments held by the Pool. To facilitate internal security and safeguards, the Investment Policy requires an annual audit and the establishment and maintenance of internal controls and procedures.

For fiscal year 2019, investments provided a 2.23% apportionment rate, which is the rate used in allocating the net earnings to the participants. The Pool's average apportionment rate over the last three and five fiscal years was 1.59% and 1.15%, respectively. The Treasury Division has implemented a system of internal controls designed to

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ensure the reliability of reported investment information. The Treasury Division provides monthly investment reports for the Treasury Oversight Committee, which monitors the management of funds and reviews the Investment Policy. Please refer to the Investment Section of this CAFR for additional information on investments.

#### SIGNIFICANT EVENTS

The Pool's rating was affirmed at 'AAAf/S1' by Fitch Ratings, Inc. 'AAAf' is the top rating possible for a local government investment pool and indicates the Pool's portfolio contains securities of the highest underlying credit quality. The 'S1' volatility rating signifies the Pool possesses very low sensitivity to market risk, given its conservative investment policies. Rating considerations include:

- High quality credit portfolio
- Liquidity management as a key objective
- Oversight that decreases operational risk
- Stable investor base
- Low sensitivity to market risk
- Industry-standard administration and systems

The Federal Reserve (Fed) raised the benchmark Fed funds rate two times, in September and December 2018. The target range finished fiscal year 2019 at 1.75% to 2.0%, resulting in higher rates for short-term securities and contributing to significant improvement in the Investment Pool's yield. Towards the end of the fiscal year, however, expectations shifted to price in future Fed rate cuts, and thus far rates have already been lowered twice in fiscal year 2020. Short-term rates could drop further if the Fed moves rates down again, which would cause the Investment Pool's yield to decline. The Investment Pool yield to maturity increased by 45 basis points (bps) in fiscal year 2019, while the weighted average maturity for investments held increased from 343 days to 528 days.

The Pool reached an annual high balance of \$11.4 billion in April 2019. Growth in assets under management is due to higher assessed values and strong tax collections, bond issuance by schools and other local agencies, the addition of new voluntary participants, and increased confidence in the Pool as an investment option.

Despite ongoing modest improvement in domestic economic conditions, the Pool continues to be managed conservatively with the following measures:

- Investing primarily in U.S. Treasury, government agencies, AAA-rated supranationals, and AAA-rated pass-through securities for maturities beyond three years;
- Selective purchase of corporate securities out to three years using a maturity tiering strategy; and
- Maintaining extensive liquidity buffers consisting of top-tier securities with laddered maturities between one day and one year.

#### NATIONAL ECONOMIC ENVIRONMENT

During fiscal year 2019, the U.S. economy continued to grow, though conditions decelerated toward the end of the year. Gross Domestic Product (GDP) growth fluctuated from quarter to quarter due to the impacts of trade policies and weak economic conditions in many foreign markets. Nominal and real gross domestic product grew by 4.7% and 2.0%, respectively, during the second quarter of 2019, which was down materially from the prior year, but still indicated domestic economic strength. Annual inflation metrics were strong at the beginning of the fiscal year but weakened over time and fell well below the Fed's 2% target. By June 2019, annual Consumer Price Index (CPI) growth was only 1.6%, compared to 2.9% a year earlier. The unemployment rate fell further from 4.0% to 3.7% during fiscal year 2019, a level considered by many economists to indicate "full employment." This positive trend was somewhat offset, however, by the continued stagnation in the labor force participation rate, which remained near its all-time low of 62.9% at period's end. Annual real wage growth improved somewhat to 3.2% during the period. Housing prices continued to rise, but at a slower pace, with the S&P/Case-Shiller 20-City Index recording just 2.16% year-over-year growth in June 2019 and hitting an all-time high. Home sales data did show some weakness at the beginning of fiscal year 2019, but improved somewhat toward the end of the year, perhaps due to falling interest rates.

As stated previously, the Federal Reserve raised the Fed funds target rate two times during fiscal year 2019, ultimately pushing it to a range of 2.25% - 2.50%. After the second increase in December 2018 was absorbed with significant volatility in financial markets, the Federal Open Market Committee (FOMC) backed off its previous preference for an ongoing series of "gradual" rate increases, and instead indicated it would consider more accommodative policies. In addition, inflation struggled to reach the Fed's 2% target, and economic data indicated growth may be slowing. These factors combined to drive rates sharply lower, especially on the longer end of the curve, as market participants priced in expectations for future rate cuts. In fact, the Fed has already cut rates twice in fiscal year 2020 and additional cuts are expected. The 10-year US Treasury yield generally increased during the first few months of fiscal year 2019 to a high of 3.24% in November 2018, but then steadily declined the rest of the year due to the factors discussed above and strong demand stemming from the persistence of negative yields in many foreign bond markets. The yield closed on June 30, 2019 at 2.01%, or 85 bps lower than the prior year. U.S. equity markets again experienced growth, with the S&P 500 index gaining 8.22% and the NASDAQ rising 6.60% during fiscal year 2019. World indices were again mixed, however, with the EURO STOXX 50 Index increasing 2.30% and the NIKKEI falling 4.61%.

#### SAN DIEGO COUNTY ECONOMIC CONDITION

Economic recovery in the San Diego region continued during fiscal year 2019, though at a more modest pace. The unemployment rate within the County dropped from 3.6% to 3.3% during fiscal year 2019, similar to the improvement in the nationwide rate. The housing market in San Diego also continues to rebound but price growth slowed, as indicated by the 1.3% rise in the S&P/ Case-Shiller San Diego home price index between June 2018 and June 2019. Household incomes nevertheless continued to rise. The County has maintained fiscal stability within the discipline of the General Management System (GMS) that establishes strong fiscal management practices. The GMS is the County's business model that guides operations and service delivery to residents, businesses, and visitors. This fiscal discipline has allowed the County to commit to maintaining a portion of Unassigned Fund Balance as a reserve that equals a minimum of two months (16.7%) of audited General Fund expenses. This Reserve will protect the County against expenditure and revenue volatility, natural disasters, economic downturns, or other unforeseen emergencies. Appropriation of the Reserve minimum balance requires a 4/5th vote of the Board of Supervisors. For fiscal year 2020, the General Fund Reserve totals \$623.3 million. Many local municipalities, including school districts, continue to take advantage of the low interest rate environment to issue bonds for a variety of purposes. As a result of the influx of bond proceeds, tax receipts, and voluntary deposits, the Investment Pool was able to take advantage of higher interest rates overall following the Fed's two benchmark rate increases during fiscal year 2019. The Investment Pool's yield to maturity has increased from 1.94% as of June 30, 2018 to 2.39% as of June 30, 2019.

#### AWARDS AND ACKNOWLEDGMENT

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Pool for its Comprehensive Annual Financial Report (CAFR) for fiscal year 2018. This was the twenty-first consecutive year that the Pool has achieved this prestigious award. To be awarded a Certificate of Achievement, the Treasury Division must publish an easily readable and efficiently organized CAFR. This report must satisfy both GAAP and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe this CAFR continues to meet the Certificate of Achievement Program's requirements and will be submitted to the GFOA to determine its eligibility for another certificate.

The preparation of this report would not have been possible without the efficient and dedicated services of many individuals in the Treasury Division. It is intended to provide complete and reliable information as a basis for making management decisions, as a means of determining compliance with legal provisions and determining responsible stewardship of the funds in the Investment Pool.

#### **REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the Pool's activities during fiscal year 2019. Questions concerning any of the information provided in this report or requests for additional financial information, including a complete list of the Pool's current holdings, should be addressed to the Office of San Diego County

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Treasurer-Tax Collector, 1600 Pacific Highway, Room 152, San Diego, California 92101. Copies of the CAFR as well as the monthly Pool results are also available at www.sdttc.com.

Respectfully,

au MC

Dan McAllister SAN DIEGO COUNTY TREASURER-TAX COLLECTOR

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Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# San Diego County Investment Pool

# California

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2018

Christophen P. Morrill

Executive Director/CEO

### **Treasury Oversight Committee**



Dan McAllister Treasurer-Tax Collector County of San Diego



Tracy Sandoval Deputy Chief Administrative Officer Finance and General Government/Auditor and Controller County of San Diego



**Don Steuer** Assistant Chief Administrative Officer County of San Diego



Michael Simonson Asst. Superintendent for Business Services San Diego County Office of Education



Gregory Ottinger, Ed.D. Chief Business Officer San Diego Unified School District



André Douzdjian Special District Representative



Herb Johnson Public Member



Colleen Harvey Public Member



**Charlie Ng** Public Member



Maria Kachadoorian Public Member



Mark Fisher Public Member

# San Diego County Treasury Division Organization Chart



# Treasury and Investments Division As of June 30, 2019

Lauren Warrem, CPA Chief Deputy Treasurer

> Vacant Treasury Manager

Kevin Foley, CFA Investment Officer

Cameron Urquhart, CFA Investment Officer

Gregg Rosner Banking and Treasury Services Supervisor Hank Kim Chief Investment Officer

Zinda Jimenez Assistant Treasury Manager

> R.C. Kinzly Investment Officer

Ricardo Aquino Reconciliations Supervisor

# **FINANCIAL SECTION**

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REGISTERED with the Public Company Accounting Oversight Board and MEMBER of the American Institute of Certified Public Accountants

# BROWN ARMSTRONG

Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the County of San Diego Audit Committee and Treasury Oversight Committee County of San Diego, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the San Diego County Investment Pool (the Investment Pool) of the County of San Diego (the County), California, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Investment Pool's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### Opinion

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the net position of the Investment Pool, as of June 30, 2019, and the changes in net position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Investment Pool's basic financial statements. The introductory, investment, and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The introductory, investment, and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 8, 2019, on our consideration of the County Treasurer-Tax Collector's (TTC) internal control over financial reporting relating to the Investment Pool and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the TTC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the TTC's internal control over financial reporting and compliance relating to the Investment Pool.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Grown Armstrong Accountancy Corporation

Bakersfield, California November 8, 2019

#### Management's Discussion and Analysis

As management of the San Diego County Investment Pool (Pool), we offer readers of the financial statements this narrative overview and analysis of the financial activities of the Pool for fiscal year 2019.

The following analysis primarily focuses on the Pool's current year results in comparison with the prior year. The information presented here should be considered in conjunction with the information provided in the Letter of Transmittal.

#### **Financial Highlights**

- The assets of the Pool exceeded its liabilities at the close of fiscal year 2019 by \$10.1 billion (net position).
- The Pool's total net position increased by \$167.8 million representing a net increase of 1.68% over fiscal year 2018.
- The Pool's net investment income, which includes the change in fair value from the prior year, increased from \$112.3 million in fiscal year 2018 to \$298.6 million in fiscal year 2019.
- During fiscal year 2019, the Pool distributed earnings of \$206.8 million to participants compared to the previous year's distribution of \$140.2 million. This represents an increase of \$66.6 million, or 47.5% over fiscal year 2018.
- The Pool's expense ratio was 0.072% of the average daily balance for fiscal year 2019 and 0.073% for fiscal year 2018.
- The fair value of the Pool included an undistributed and net unrealized gain of \$24.3 million (0.24% of the portfolio fair value) at June 30, 2019 compared to an undistributed and net unrealized loss of \$64.8 million (0.65% of the portfolio fair value) at June 30, 2018.

#### **Overview of the Financial Statements**

The Pool's annual financial report consists of four parts: (1) management's discussion and analysis; (2) basic financial statements; (3) an investment section; and (4) a statistical section, which furnishes relevant statistical data of the Pool.

Management's discussion and analysis provided here is intended to serve as an introduction to the Pool's basic financial statements. The Pool's basic financial statements consist of two components: (1) basic financial statements; and (2) the notes to the basic financial statements.

*Basic financial statements.* The Pool provides a statement of net position and a statement of changes in net position.

The *statement of net position* presents financial information on all Pool assets and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Pool is improving or deteriorating.

The *statement of changes in net position* presents information showing changes in the Pool's net position during the most recent fiscal year. All changes in net position are reported when the underlying events giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported for some items that will only result in cash flows in future fiscal periods.

*Notes to the basic financial statements.* The notes provide additional information that is necessary to acquire a full understanding of the data provided in the financial statements. The notes to the basic financial statements can be found on pages 15 to 24 of this report.

**Other information.** In addition to the basic financial statements, detailed investment information can be found on pages 33 to 42 of this report, and statistical data for the past ten years can be found on pages 43 to 49 of this report.

#### **Overall Financial Analysis**

				Increase/(Decrease)	
	2019	 2018		Amount	Percentage
Assets					
Investments at Fair Value	\$ 10,140,149	\$ 9,949,342	\$	190,807	1.9%
Cash and Receivables	 98,821	 61,120		37,701	61.7%
Total Assets	 10,238,970	 10,010,462		228,508	2.3%
Liabilities					
Distributions Payable and Accrued Expenses	 110,315	 49,598		60,717	122.4%
Total Liabilities	 110,315	49,598	_	60,717	122.4%
Net Position Held in Trust	\$ 10,128,655	\$ 9,960,864	\$	167,791	1.7%

#### San Diego County Investment Pool Condensed Statement of Net Position (In Thousands)

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the Pool, assets exceeded liabilities by \$10,128,655 at the close of the most recent fiscal year.

There was a \$40 million security that matured on Sunday, June 30, 2019, and therefore was reported as cash (in-transit) as the cash did not settle with the bank until July 1, 2019. This in-transit was the primary reason for the 61.7% cash and receivables increase over fiscal year 2018. See the Investment Section on pages 33 to 42 for further detail on investments.

The increase in liabilities of 122.4% was primarily due to the increase in interest income distributions. At June 30, 2019, distributions payable was 126.9% or \$60.7 million higher than in fiscal year 2018 and included the second of two distributions for the third quarter distribution and the full distribution for the fourth quarter distribution. Accrued expenses were consistent with the prior year with a minimal change of only (1.8%).

#### San Diego County Investment Pool Statement of Changes in Net Position (In Thousands)

			Increase/(Decrease)		
	2019	2018	Amount	Percentage	
Additions: Additions to Pooled Investments Net Investment Income	\$ 17,708,087 298,554	\$ 17,620,889 112,270	\$	0.5% 165.9%	
Total Additions	18,006,641	17,733,159	273,482	1.5%	
Deductions: Deductions from Pooled Investments Distributions to Participants Administrative Expenses Total Deductions	17,626,265 206,812 5,773 17,838,850	16,575,184 140,155 <u>5,570</u> 16,720,909	1,051,081 66,657 203 1,117,941	6.3% 47.6% 3.6% 6.7%	
Change in Net Position Net Position, Beginning of Year Net Position, End of Year	167,791 <u>9,960,864</u> \$ 10,128,655	1,012,250 8,948,614 \$9,960,864	(844,459) <u>1,012,250</u> \$ 167,791	-83.4% <u>11.3%</u> 1.7%	

The Statement of Changes in Net Position presents information on how the Pool's net position changed during fiscal year 2019. Key elements of the change between fiscal years 2019 and 2018 are as follows:

- Increases include additions to investments, investment earnings and changes in fair value of investments. Changes in the market prompted a 359.4% increase in the fair value of investments, which ended fiscal year 2019 at \$89.0 million as compared to (\$34.3 million) at June 30, 2018. A rising interest rate environment was the main reason for the 42.9% increase in net interest earnings, an increase of \$62.9 million over fiscal year 2018;
- Unrealized gains or losses of securities are determined by taking the difference between amortized cost and the fair value of investments;
- Deductions consist of withdrawals by Pool participants, interest distributions to Pool participants and administrative expenses. Pool participants withdrew \$1.1 billion more in fiscal year 2019 over the prior year, which equated to an increase of about 6.3%. The largest change to Deductions is related to the increase in interest earnings during fiscal year 2019 which prompted an increase in net interest distributions to Pool participants of 47.6% or \$66.7 million over fiscal year 2018.

All changes in net position are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. As a result, additions and deductions are reported in this statement for some items that will result in cash flows in future fiscal periods.

During fiscal year 2019, there was a net inflow primarily related to higher assessed property values and improved tax collections, bond issuances by schools and other local agencies, and the addition of new voluntary participants. The proceeds are currently invested in the Pool and are expected to be spent over the next two to three years.

The Pool is managed for the sole benefit of its participants. All income is accrued quarterly after deducting investment and administrative costs. Distributions to participants reflect only the actual interest income received during the fiscal year and may differ from the amounts accrued. The Pool, in practice, holds most investments to maturity, based on a detailed cash flow analysis. Therefore, any undistributed gains or losses as a result of fair value fluctuations are not reflected in the distributions to participants.

#### **Requests for Information**

This financial report was designed to provide a general overview of the Pool finances for all those interested. Questions concerning any of the information provided in this report, or requests for additional financial information, should be addressed to the San Diego County Treasurer-Tax Collector, 1600 Pacific Highway, Room 152, San Diego, California 92101.

# **BASIC FINANCIAL STATEMENTS**

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## San Diego County Investment Pool Statement of Net Position June 30, 2019 (in Thousands)

#### ASSETS

Investments at Fair Value:	
Pass-Through Securities	\$ 733,814
U.S. Government Agencies:	
Federal Home Loan Mortgage Corporation Notes	1,044,492
Federal Home Loan Bank Notes	595,056
Federal National Mortgage Association Notes	503,690
Federal Farm Credit Bank Notes	667,150
U.S. Treasury Notes	484,451
Supranational	1,018,299
Commercial Paper	2,239,962
Corporate Medium-Term Notes	594,535
Money Market Mutual Funds	409,093
Negotiable Certificates of Deposit	 1,849,607
Total Investments at Fair Value	10,140,149
Other Assets:	
Cash on Hand and in Banks	48,141
Receivables and Other	 50,680
Total Assets	 10,238,970
LIABILITIES	
Distributions Payable	108,620
Accrued Expenses	 1,695
Total Liabilities	 110,315
Net Position Held in Trust for Pool Participants	\$ 10,128,655

See accompanying Notes to the Basic Financial Statements.

## San Diego County Investment Pool Statement of Changes in Net Position For the Fiscal Year Ended June 30, 2019 (in Thousands)

#### ADDITIONS

Additions to Pooled Investments	\$ 17,708,087
Investment Income:	
Net Increase in Fair Value of Investments	89,044
Investment Earnings	210,549
Less Expenses	 (1,039)
Net Investment Income	 298,554
Total Additions	 18,006,641
DEDUCTIONS	
Deductions from Pooled Investments	17,626,265
Distributions to Participants	206,812
Administrative Expenses	 5,773
Total Deductions	 17,838,850
Change in Net Position	167,791
Net Position Held in Trust for Pool Participants:	
Beginning of Year	 9,960,864
End of Year	\$ 10,128,655

See accompanying Notes to the Basic Financial Statements.

# NOTES TO THE BASIC FINANCIAL STATEMENTS

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#### San Diego County Investment Pool Notes to the Basic Financial Statements For the Fiscal Year Ended June 30, 2019

#### I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements of the San Diego County Investment Pool (the "Pool") have been prepared in conformity with generally accepted accounting principles (GAAP) in the United States. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body of establishing governmental accounting and financial reporting principles. The more significant of the Pool accounting policies are described below.

#### A. Reporting entity

The Pool was originally formed in 1853 by the County Board of Supervisors (Board) to invest the assets of the County and other external parties. The Pool is a part of the County of San Diego (County) and is responsible for approximately \$10.1 billion in investments as of June 30, 2019. The Pool is administered by the Treasurer-Tax Collector, an elected office that is responsible for tax collection, banking, investment, disbursement and accountability of public funds and is managed by the County Treasurer's Office (Treasury) on behalf of the Pool participants.

Participants of the Pool include the County, local school districts, local community colleges, other districts and cities. The school districts are required by State statute to deposit their funds with the Treasury. Mandatory participants in the Pool comprise the majority of the Pool's assets, at 93.0%. All participants comply with the same requirements per the Treasurer's Pooled Money Investment Policy (Investment Policy). The State of California gives the Board the ability to delegate the investment authority to the Treasury in accordance with Section 53607 of the California Government Code (Code).

Pursuant to Sections 27130-27137 of the California Government Code, the Board has established the Treasury Oversight Committee (TOC) which monitors and reviews the Investment Policy. The TOC consists of members appointed from the districts or offices that they represent, and up to five members of the public, having expertise or an academic background in public finance. The TOC requires a financial audit to be conducted annually on a fiscal year basis, which includes limited tests of compliance with laws and regulations. The Pool is not registered with the Securities and Exchange Commission (SEC) as an investment company. The Pool does not have any legally binding guarantees of share values.

#### B. Pool financial statements

The financial statements (i.e., the statement of net position and the statement of changes in net position) report information on all activities of the Pool.

#### C. Measurement focus, basis of accounting, and financial statement presentation

The accompanying financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting. The accompanying financial statements present only the statement of net position and statement of changes in net position of the Pool and are not intended to present fairly, the financial position and changes in financial position of the County of San Diego as a whole in conformity with accounting principles generally accepted in the United States (GAAP). Contributions from Pool participants are recognized as contributions in the period in which they are received and distributions to Pool participants are recognized in the period in which they are allocated.

#### San Diego County Investment Pool Notes to the Basic Financial Statements, Continued For the Fiscal Year Ended June 30, 2019

Earnings on investments are recognized as revenue in the period in which they are earned, and administrative costs are recognized as expenses when incurred, regardless of the timing of the related cash flows. In accordance with GAAP, the Pool records investment purchases and sales on the trade settlement date. Pool participants' cash balances and withdrawals are based on the cost on the trade settlement date, while investments are reported at fair value

In accordance with GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools (GASB Statement No. 31) and GASB Statement No. 72, Fair Value Measurement and Application (GASB Statement No. 72), the accompanying financial statements reflect the fair value of investments. Specific disclosures related to GASB Statement No. 31 and GASB Statement No. 72 appear in Note II.C. Pool participants' cash balances and withdrawals are based on cost. Pool revenue/loss distribution is shared on a pro-rata basis with Pool participants. Pool revenue/loss distribution is performed quarterly, net of administrative costs authorized by Government Code Section 27013. This method used to determine participants' shares sold and redeemed differs from the method used to report investments.

#### D. Distributions payable

The Treasury calculates and records all interest earned, received, and accrued for the Pool on a monthly basis. Gains or losses as a result of market value fluctuations are not reflected in the apportionment to Pool participants unless a security is actually sold. Income earned on the pooled investments is apportioned quarterly based on the average daily balance of each Pool participant. Accrued expenses represent the administrative fees for the last quarter of fiscal year 2019.

#### E. Use of estimates

The preparation of the basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements. Actual results could differ from the estimates.

#### II. CASH AND INVESTMENTS

Cash and investments consisted as follows on June 30, 2019 (in thousands):

Investment Type	Fair Value		
Cash - demand deposits	\$	48,141	
Investments	10,140,149		
Total cash deposits and investments	\$ 10,188,290		

#### A. Cash deposits

As of June 30, 2019, the Pool maintained accounts in two banks. The carrying amount of the Pool's total deposits was \$48,140,563, and the bank balance was \$8,108,679. The difference between the carrying amount and the bank balance includes temporary reconciling items such as outstanding checks and deposits in transit.

#### San Diego County Investment Pool Notes to the Basic Financial Statements, Continued For the Fiscal Year Ended June 30, 2019

Government Code Section 53652 et. seq. and the Investment Policy prescribe the amount of collateral that is required to secure the deposit of public funds. Federal Deposit Insurance Corporation (FDIC) insurance is available for funds deposited at any one insured depository institution for up to a maximum of \$250 thousand for demand deposits and up to a maximum of \$250 thousand for time and savings deposits. The aforementioned Government Code and Investment Policy require that depositories collateralize public funds with securities having a market value of at least 10% in excess of the total amount of the deposits. These securities shall be placed in the institution's pooled collateral account and monitored by the State Treasurer of California or a mutually agreed upon third party custodian bank. At June 30, 2019, \$7,608,679 million was collateralized with securities held by a depository agent on behalf of the Pool.

#### **B.** Investments

The Pool's cash and investments are invested pursuant to investment policy guidelines established by the County Treasurer. As permitted by the California Government Code, the Treasury developed, and the Board adopted, an Investment Policy that further defines and restricts the limits within which the Treasury may invest. The investments are managed by the Treasury, which publicly posts investment activity for the Board on a monthly basis.

California Government Code Sections 53601 and 53635 authorize the Treasury to invest the Pool funds (Note I) in obligations further defined in Note II.D.

#### C. Fair value measurements

Investments are stated at fair value and are valued on a monthly basis. The Treasury categorizes its fair value measurements within the fair value hierarchy established by GASB Statement No. 72. This pronouncement establishes a hierarchy of inputs to valuation techniques used to measure fair value and requires disclosures to be made about investment fair value measurements, the level of fair value hierarchy, and valuation techniques.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, not an entity-specific measurement.

The GASB Statement No. 72 hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of fair value hierarchy are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and fair value is determined through the use of models or other valuation methodologies including:

#### San Diego County Investment Pool Notes to the Basic Financial Statements, Continued For the Fiscal Year Ended June 30, 2019

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in markets that are inactive;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement. These unobservable inputs reflect the Treasury assumptions about the inputs market participants would use in pricing the asset or liability (including assumptions about risk). These unobservable inputs are developed based on the best information available in the circumstances and may include Treasury data.

The Treasury does not value any of its investments using Level 1 and Level 3 inputs. Money market mutual funds are not subject to the fair value hierarchy.

The Treasury uses the market approach as a valuation technique in the application of GASB Statement No. 72. This method uses prices and other relevant information generated by market transactions involving identical or comparable assets or groups of assets.

			Fair Value Measurements					
	June 30, 2019		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Investments by fair value level								
U.S. Government Agencies	\$	2,810,388	\$	-	\$	2,810,388	\$	-
U.S. Treasury Notes		484,451		-		484,451		-
Corporate Medium-Term Notes		594,535		-		594,535		-
Commercial Paper		2,239,962		-		2,239,962		-
Supranational		1,018,299		-		1,018,299		-
Negotiable Certificates of Deposit		1,849,607		-		1,849,607		-
Pass-Through Securities		733,814		-		733,814		-
Total investments by fair value level	\$	9,731,056	\$	-	\$	9,731,056	\$	-

The following table summarizes the Pool recurring fair value measurements and fair value hierarchy as of June 30, 2019 (in thousands):

Investment securities classified in Level 2 of the fair value hierarchy are valued using a matrix pricing technique. Matrix pricing is used to value securities based on the securities' relationship to benchmark quoted prices.

#### D. Risk Disclosures

In conjunction with the discussion below concerning investment risks, please refer to the Investment Statistics Table in the Investment Section on page 40.
#### 1. Interest rate risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates.

To mitigate the effect of interest rate risk, the Pool maintains a laddered portfolio in compliance with the Investment Policy, which requires at least 15% of securities to mature within 90 days and at least 35% of securities to mature within one year. In addition, the Pool limits the maximum effective duration of the portfolio to 2 years. As of June 30, 2019, the Pool was in full compliance with all provisions of the Investment Policy.

Actual weighted average days to maturity (WAM) by investment type is presented in the table below (in thousands):

Investment Type	Fair Value		Fair Value Maturity Range		% of Portfolio
Investments:					
Corporate Medium-Term Notes	\$	594,535	8/15/19 - 4/30/22	824	5.86%
Supranational		1,018,299	9/30/19 - 5/15/24	992	10.04%
U.S. Government Agencies		2,810,388	7/26/19 - 6/24/24	861	27.72%
U.S. Treasury Notes		484,451	7/15/19 - 5/15/24	665	4.78%
Commercial Paper		2,239,962	7/1/19 - 12/2/19	32	22.09%
Negotiable Certificates of Deposit		1,849,607	7/3/19 - 9/8/20	102	18.24%
Money Market Mutual Funds		409,093	N/A	1	4.03%
Pass-Through Securities		733,814	3/16/20 - 2/15/24	1189	7.24%
Total Investments	\$	10,140,149		528	100.00%

California Government Code Section 53601 indicates that when there is no specific limitation on the term or remaining maturity at the time of the investment, then no investment shall be made in any security, other than a security underlying a repurchase or reverse repurchase agreement or securities lending agreement authorized by this section, that at the time of the investment has a term remaining to maturity in excess of five years, unless the legislative body has granted express authority to make that investment either specifically or as a part of an investment program approved by the legislative body no less than three months prior to the investment.

#### 2. Custodial credit risk

Custodial credit risk for investments is the risk that the Treasury, in the event of the failure of the counterparty to a transaction, will not be able to recover the value of investment securities or collateral securities that are in the possession of another party. Investments are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the Treasury and are held by either the counterparty, or the counterparty's trust department or agent. At

June 30, 2019, all Pool securities were either held by the Treasury or by the custodian bank in the name of the Treasury.

The Investment Policy requires that securities purchased from any bank or dealer including appropriate collateral (as defined by California State Law), not insured by FDIC, shall be placed with an independent third party for custodial safekeeping. Securities purchased by the Pool are held by a third-party custodian, Citibank, in their trust department to mitigate custodial credit risk.

For sweep (deposit) accounts, the Treasury utilizes national or state-chartered banks where amounts exceeding the FDIC insurance level are invested in repurchase agreements that are collateralized by U.S. Treasury and Federal Agency securities equal to or greater than the deposit amount in accordance California Government Code

Credit Ratings	% of Total Investments				
AAA	65.01%				
AA+	2.48%				
AA-	3.58%				
A+	1.38%				
А	0.83%				
F1+	15.98%				
F1	10.74%				
Total	100.00%				

As of June 30, 2019, the Treasury invested in primarily high-quality investments as shown below:

Fitch Ratings [includes all ratings in this category (e.g., AAA, A, A+)].

#### 3. Credit risk

Investments are subject to credit risk when there is the possibility that the issuer, or other counterparty to an investment, will not fulfill its obligations, or that negative perceptions of the issuer's ability to make these payments will cause the price to decline.

The Investment Policy, which is more restrictive than Government Code, places a minimum standard on the ratings of investments held in the Pool. Investments in securities other than those guaranteed by the U.S. Treasury or Government Sponsored Enterprises must have a credit rating of no less than "A" for long-term or "F1" for short-term. Nonrated securities include sweep accounts and repurchase agreements. Sweep accounts and collateralized certificates of deposit must be FDIC insured and collateralized with securities held by a named agent of the depository. Repurchase agreements are collateralized by securities, authorized by California Government Code Section 53601, having a fair value of at least 102% of the amount of the repurchase agreement. The Pool did not have any repurchase agreements in its portfolio as of June 30, 2019.

Credit quality based on Fitch's Fund Credit Quality Rating is presented below and in detail in the Investment Section on page 40:

	Pool Rating at June 30, 2019	Minimum Investment Policy Ratings at Time of Purchase
Overall credit rating	AAAf/S1	
Short-term		F1
Long-Term		А

#### 4. Concentration of credit risk

Concentration of credit risk is the risk of loss attributed to the magnitude of an investment in a single issuer. This occurs when there is a lack of diversification or having too much invested in a few individual issuers. As disclosed in the table below, the Treasury maintains an Investment Policy that establishes thresholds for holdings of individual securities. The Pool did not have any holdings meeting or exceeding the allowable threshold levels as of June 30, 2019.

			Maximum % of		Maximu	m % with	Minimum	
	Maximum Maturity		Portfolio		One Issuer		Rating	
Investment Type	Gov.	Invest.	Gov.	Invest.	Gov.	Invest.	Gov.	Invest.
	Code	Policy	Code	Policy	Code	Policy	Code	Policy
U.S. Treasury Obligations	5 years	5 years	None	None	None	None	None	None
U.S. Agency Obligations	5 years	5 years	None	None	None	35%	None	None
Local Agency Obligations	5 years	5 years	None	30%	None	10%	None	А
Bankers' Acceptances	180 days	180 days	40%	40%	30%	5%	None	A-1
Commercial Paper <sup>1</sup>	270 days	270 days	40%	40%	10%	10%	A-1	A-1
Negotiable Certificates of Deposit	5 years	5 years	30%	30%	30%	10%	None	А
Repurchase Agreements <sup>2</sup>	1 year	1 year	None	40%	None	Note (2)	None	None
Reverse Repurchase Agreements	92 days	92 days	20%	20%	20%	10%	None	None
Corporate Medium-Term Notes	5 years	5 years	30%	30%	30%	5%	Α	А
Collateralized Certificates of Deposits	N/A	13 months	None	5%	None	5%	None	None
Money Market Mutual Funds	N/A	N/A	20%	20%	10%	10%	AAAm	AAAm
CalTRUST	N/A	N/A	None	2.5%	None	2.5%	None	AAAm
Pass-Through Mortgage Securities	5 years	5 years	20%	20%	20%	5%	AA	AA
Supranationals <sup>3</sup>	5 years	5 years	30%	30%	30%	10%	AA	AA

<sup>1</sup>Government Code Section 53635(a)(1-2) specifies percentage limitations for this security type for county investment pools.

<sup>2</sup>Maximum exposure per issue - The maximum exposure to a single Repurchase Agreement (RP) issue shall be 10% of the portfolio value for RP's with maturities greater than 5 days, and 15% of the portfolio for RP's maturing in 5 days or less. The maximum exposure to a single broker/dealer of Repurchase Agreements shall be 10% of the portfolio value for maturities greater than 5 days, and 15% of the portfolio value for maturities greater than 5 days, and 15% of the portfolio value for maturities greater than 5 days, and 15% of the portfolio value for maturities greater than 5 days, and 15% of the portfolio value for maturities greater than 5 days or less.

<sup>3</sup>The following institutions are considered "Supranationals": International bank for Reconstruction and Development (IBRD), International Finance Corporation (IFC), Inter-American Development Bank (IADB).

As of June 30, 2019, with the exception of investments that are explicitly guaranteed by the U.S. Government and investments in mutual funds, the Pool did not have any investments with more than 5 percent of the total investments under one issuer except for the following securities (in thousands):

Investment		air Value	% of Pool
Federal Home Loan Mortgage Corp (FHLMC)	\$	1,044,492	10.26%
BNP Paribas		758,086	7.45%
Federal Farm Credit Bank (FFCB)		667,150	6.56%
Federal Home Loan Bank (FHLB)		595,056	5.85%
Toronto Dominion NY		565,587	5.56%
JP Morgan		541,639	5.32%
Intl Bank for Reconstruction and Development		512,920	5.04%

The Pool's holdings of Federal National Mortgage Association (FNMA) and Federal Home Loan Mortgage Corporation (FHLMC) securities are issued by agencies that remain under conservatorship by the Director of the Federal Housing Agency. The U.S. Government does not guarantee, directly or indirectly, the securities of the Federal Home Loan Bank (FHLB), Federal Farm Credit Bank (FFCB), Federal National Mortgage Association (FNMA), or Federal Home Loan Mortgage Corporation (FHLMC).

#### 5. Foreign currency risk

The Pool does not have foreign currency risk as all investments in the Pool are in U.S. dollardenominated assets.

#### E. Investment income

Pool investments are accounted for in accordance with the provisions of GASB Statement No. 31 which requires governmental entities to report certain investments at fair value in the Statement of Net Position and the change in value in the year in which the change occurred. The fair value fluctuates with interest rates and increasing rates could cause the value of investments to decline below original cost. Treasury management believes the liquidity in the portfolio is more than adequate to meet cash flow requirements and to preclude the Treasury from having to sell investments below original cost for that purpose.

Pool Income (In Thousands)							
Interest and Dividends Net Increase in Fair Value Less: Administrative Fees	\$	210,549 89,044 (1,039)					
Total Pool Income	\$	298,554					

For fiscal year 2019, the Pool's earnings (interest and dividends) totaled \$210.5 million. During the same period, the net increase in the value of investments was \$89.0 million, which includes all changes (realized and unrealized) during the fiscal year. The GASB Statement No. 31 fair value adjustment on investments held as of June 30, 2019, was an unrealized gain of \$24.3 million.

California Government Code Section 27013 authorizes the Treasury to deduct operational costs related to investments. All income is distributed quarterly to Pool participants after deducting these operational costs. Unrealized gains or losses as a result of market value fluctuations are not reflected in the earnings distribution to participants.

#### III. INTEREST RECEIVABLE

Interest receivable consists of interest accrued on investments including interest purchased with certain securities. At June 30, 2019, the Pool had \$50.7 million of interest receivable.

#### **IV. INTEREST APPORTIONMENT**

Earnings realized on investments based on amortized cost are distributed to Pool participants on a cash basis and are reported using the accrual basis of accounting. Section 27013 of the California Government Code authorizes the Treasury and Auditor and Controller's Office to deduct administrative fees related to investments. The net realized earnings on investments are apportioned to Pool participants quarterly, based on the participants' average daily balances. During fiscal year 2019, the Pool recognized \$206.8 million of investment earnings, compared to the previous year's amount of \$140.2 million. These investment earnings are classified as distributions to participants on the Statement of Changes in Net Position and are reinvested in the Pool.

#### V. POOL COMPOSITION

As of June 30, 2019, the Pool participants by percentage of net position consist of:

Participant	% of Pool			
County Funds	38.65%			
K-12 School Districts	44.41%			
Community Colleges	9.93%			
Voluntary Depositors	6.77%			
Undistributed and Unrealized Gains	0.24%			
Total	100.00%			

#### VI. RELATED PARTY

The County portion of the Pool's net position as of June 30, 2019 was \$3.9 billion. Certain costs allocated by the County to the Pool include salaries and benefits, services and supplies, and overhead and equipment totaling \$5.8 million for fiscal year 2019.

#### VII. RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the current year presentation. There is no effect on changes in fund balance or net position as a result of these reclassifications.

#### **VIII. EFFECTS OF NEW PRONOUNCEMENTS**

New Accounting Pronouncements. There were no new accounting pronouncements that affected the Pool for fiscal year 2019.

#### IX. SUBSEQUENT EVENT

The County Treasurer-Tax Collector has evaluated the Pool's net position and changes in net position through November 8, 2019, the date on which the Pool's financial statements were available to be issued. There were no financial events that require disclosure.

## OTHER INDEPENDENT AUDITOR'S REPORTS

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### BROWN ARMSTRONG

Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the County of San Diego Audit Committee and Treasury Oversight Committee County of San Diego, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the San Diego County Investment Pool (the Investment Pool) of the County of San Diego (the County), California, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Investment Pool's basic financial statements, and have issued our report thereon dated November 8, 2019.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the County Treasurer-Tax Collector's (TTC) internal control over financial reporting (internal control) relating to the Investment Pool to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of the TTC's internal control relating to the Investment Pool. Accordingly, we do not express an opinion on the effectiveness of the TTC's internal control relating to the Investment Pool.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Investment Pool's basic financial statements are free from material misstatement, we performed tests of the TTC's compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the TTC's internal control or on compliance relating to the Investment Pool. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the TTC's internal control and compliance relating to the Investment Pool. Accordingly, this communication is not suitable for any other purpose.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 8, 2019 BROWN ARMSTRONG CERTIFIED PUBLIC ACCOUNTANTS

### BROWN ARMSTRONG

Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH CALIFORNIA GOVERNMENT CODE SECTIONS 27134, 53601, AND 53635

To the County of San Diego Audit Committee and Treasury Oversight Committee County of San Diego, California

#### Report on Compliance with California Government Code

We have audited the San Diego County Treasurer-Tax Collector's (TTC) assertion that the San Diego County Investment Pool (the Investment Pool) of the County of San Diego, California, is in compliance with the applicable provisions contained in Sections 27134, 53601, and 53635 of the California Government Code (Government Code) that could have a direct and material effect on the Investment Pool for the year ended June 30, 2019. Compliance with the requirements referred to above is the responsibility of the TTC's management. Our responsibility is to express an opinion on the TTC's compliance based on our audit.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the TTC's compliance with the provisions contained in Sections 27134, 53601, and 53635 of the Government Code. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the Government Code. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above that could have a direct and material effect on the Investment Pool has occurred. An audit includes examining, on a test basis, evidence about the TTC's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on the TTC's compliance with provisions contained in Sections 27134, 53601, and 53635 of the Government Code. However, our audit does not provide a legal determination of the TTC's compliance with those requirements.

#### Opinion

In our opinion, the TTC complied, in all material respects, with the provisions contained in Sections 27134, 53601, and 53635 of the Government Code referred to above that could have a direct and material effect on the Investment Pool for the year ended June 30, 2019.

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#### **Report on Internal Control over Compliance**

Management of the TTC is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the TTC's internal control over compliance with the types of requirements that could have a direct and material effect on the Investment Pool to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the Investment Pool and to test and report on internal control over compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the TTC's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Restriction of Use

This report is intended solely for the information of the County of San Diego Audit Committee, the Treasury Oversight Committee, and management of the Investment Pool and is not intended to be, and should not be, used by anyone other than these specified parties.

BROWN ARMSTRONG ACCOUNTANCY CORPORATION

Brown Armstrong Accountancy Corporation

Bakersfield, California November 8, 2019

## **INVESTMENT SECTION**

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#### I. REPORT ON INVESTMENT ACTIVITIES

During fiscal year 2019, the San Diego County Investment Pool (the "Pool") activities included the following:

- The Pool maturity structure has remained in compliance with the San Diego County Treasurer's Pooled Money Investment Policy (Investment Policy), which requires 15% of securities to mature within 90 days and no more than 35% to mature within one year. As of June 30, 2019, the Pool has 42.15% of investments maturing in less than one year;
- The Pool had an increase in weighted average days to maturity from 343 days at June 30, 2018 to 528 days at June 30, 2019;
- The Pool's total net position increased by 1.7% from \$10.0 billion on June 30, 2018 to \$10.1 billion on June 30, 2019;
- Undistributed and unrealized losses were \$64.8 million at June 30, 2018, compared to undistributed and unrealized gains of \$24.3 million at June 30, 2019;
- The weighted average effective yield (annualized) of the Pool increased from 1.94% at June 30, 2018 to 2.39% on June 30, 2019;
- The Pool's expense ratio decreased from 0.073% of the average daily balance in fiscal year 2018 to 0.072% for fiscal year 2019; and
- The Pool maintained an 'AAAf/S1' rating by Fitch Ratings, a nationally recognized rating agency.

#### II. OUTLINE OF THE INVESTMENT POLICY

The Pool is managed in accordance with prudent money management principles and California Government Code Sections 27000.1 – 27000.5, 27130 – 27137, and 53600 – 53686.

The primary objectives, in priority order, of the Pool investment activities are:

- 1. Safety: Safeguard the principal of the funds under the control of the Treasurer's Office (Treasury), with the goal of mitigating credit risk and interest rate risk;
- 2. Liquidity: The portfolio shall remain sufficiently liquid to meet the needs of participants; and
- 3. Return on investments: The portfolio shall achieve a competitive rate of return within the parameters of prudent risk management and the other primary goals of safety and liquidity.

The investment portfolio is managed in accordance with the parameters specified within the Investment Policy.

On an annual basis, the County Treasury Oversight Committee (TOC) reviews and approves the Investment Policy. Once the TOC has recommended approval, the Board of Supervisors reviews and adopts the Investment Policy in a public forum. The Investment Policy focuses on risk management by setting limits on principal exposure by type of security, by issuer of debt, by minimum credit ratings, and by liquidity. The Investment Policy includes a detailed section on terms and conditions for voluntary participants' deposits and withdrawal of funds from the Pool.

The Pool is actively managed, and the Investment Policy prescribes that the Treasury will observe, review, and adjust to changing conditions that affect the Pool as a full-time responsibility. Authority to execute investment transactions is limited to the following:

- County Treasurer-Tax Collector
  - Chief Investment Officer
- Assistant Treasurer-Tax Collector
  Investment Officers
- Chief Deputy Treasurer

Major components of the Investment Policy are as follows:

<u>General Strategy</u>: The Investment Policy authorizes the use of a buy and hold investment strategy, where securities are purchased with the intent of holding them to maturity. The investment stratef will update the TOC on its asset allocation and investment strategy at its regularly scheduled meetings. Securities may be sold prior to maturity when deemed prudent.

<u>Credit Ratings</u>. Minimum credit ratings are set forth in the Investment Policy for each type of security. These credit limits apply to the initial purchase of a security and do not automatically force the sale of a security if the credit ratings of the security fall below the Investment Policy limits. The Investment Policy also sets forth procedures to monitor credit ratings. To ensure the Pool maintains the highest overall credit rating with the contracted nationally recognized statistical rating (NRSRO), the asset allocation and portfolio holdings will be provided to the contracted NRSRO on a monthly basis.

<u>Internal Controls</u>: The Chief Deputy Treasurer is responsible for establishing and maintaining an internal control structure designed to ensure that the Pool assets are protected from loss, theft or misuse. The internal control structure shall be designed to provide reasonable assurance that these objectives are met.

<u>Reporting</u>: The Investment Policy requires an independent review to be conducted annually by an external auditor to determine if the Treasury is in compliance with the Investment Policy, other internal policies and procedures, and the California Government Code. In addition, a monthly investment report is required to be posted on the County Treasurer-Tax Collector's website.

<u>Permissible Investments</u>: California Government Codes 53601, 53601.1, 53601.2, 53601.8, 53635, 53635.8, 53637, 53638, 53651, 53652, and 53653 address permissible investments. The Investment Policy addresses individual investment categories.

<u>Qualified Brokers and Dealers</u>: In order to minimize risk in executing security transactions under the Investment Policy, all transaction will be made only through qualified dealers.

<u>Delegation of Investment Authority to the County Treasurer</u>: The Board has the ability to delegate investment authority to the County Treasurer for a one-year period and requires annual renewal.

<u>Safekeeping Authority</u>: Board Resolution 109, adopted September 29, 1959, delegated the deposit for safekeeping authority to the County Treasurer. In exercising this function, the County Treasurer has prescribed requirements on depositories and the County Treasurer's Continuity of Operations Plan (COOP) addresses contingency plan in the event of a disaster.

<u>External Oversight</u>: The Investment Policy requires an independent third-party investment advisor to provided oversight and compliance monitoring. The Treasury has engaged Financial Main Street Advisors (FTN) for this purpose. Additionally, Fitch Ratings has been retained to fulfill the NRSRO requirement to provide a rating for the Pool.

<u>Cost and Earnings Apportionment</u>: The Investment Policy provides detail of the manner in which Pool participants will be allocated interest.

<u>Terms and Conditions for Depositing Funds by Voluntary Participants</u>: California Government Code 53684 allows local agencies, upon adoption of a resolution by a governing body, the option of depositing excess funds in the Pool.

#### III. RISK PROFILE

The three main risk factors for the Pool are credit, liquidity and interest rate exposure. The credit limits of investments held by the Pool meet the requirements of the Investment Policy and the California Government Code. See the Notes to the Basic Financial Statements for more detail on risks of the Pool.

#### IV. INVESTMENT RESULTS

The objective of the Pool is to preserve capital, maintain liquidity and earn income. The County Treasury Investment Group (Investment Group) maintains a conservative approach to managing the Pool's credit risk. Specifically, the Pool invests in high quality credits and utilizes a maturity-tiering strategy that limits counterparty exposure. For maturities greater than three years, the Pool only invests in treasuries, agency securities, supranationals and other AAA-rated securities.

The investment distribution at June 30, 2019, is provided in the chart below:



#### Distribution by Investment Type

A complete list of current and historical Pool holdings is available on the Treasurer-Tax Collector's website at www.sdttc.com.

Investment balances fluctuated from a low of \$8.2 billion in September 2018 to a peak of \$11.2 billion in April 2019 as shown in the table below:



### Fiscal Year 2019 Investment Balances (in Thousands)

The Treasury ladders Pool maturity to maintain adequate cash balances and generally reinvests unspent liquidity in money markets to cover liquidity needs over the next few days. When there is a large unspent balance, the Treasury will invest in a security for future liquidity needs. The table below provides a snapshot at June 30, 2019 of investments maturing within the next 30 days, in 60-day increments through 360 days, and 361 days through 5 years:



The apportionment rate during fiscal year 2019 was 2.23%. The 3-year average return was 1.59%, and 5-year average return was 1.15%. The monthly average days to maturity has fluctuated from 336



days to 528 days in fiscal year 2019. The three-year average days to maturity by month is shown in the chart below:

The Federal Reserve raised rates by 2.25 percentage points since the financial crisis in 2008 but has recently cut rates by 0.50 percentage points in fiscal year 2020. The federal funds rate now sits in a range from 1.75 percent to 2.00 percent. While rates remain low by historic standards, yields on the Pool have increased, though this may not persist due to recent Fed actions.

The table below reflects the effective yield of the Pool over the past five fiscal years versus the benchmark indices.

	Fiscal Year	Effective Yield	Change Previous		
	2019	2.26%	0.68	%	
	2018	1.58%	0.48	%	
	2017	1.10%	0.45	%	
	2016	0.65%	0.14	%	
	2015	0.51%	0.05	%	
	3-year average	1.65%	N/	A	
	5-year average	1.22%	N/A		
Inves	stment Benchma	rks	1 Year	3 Year	5 Year
Local Agency I	nvestment Fund I	Benchmark	2.27%	1.47%	1.02%
0-2 Yr U.S. Tre	easury Index		3.16%	1.43%	1.07%

#### Fiscal Year Effective Yield For the Last Five Fiscal Years

The following schedule of investment results presents the weighted average effective yields for each major category of investments.

	Weighted Average Effective Yiel							
Investment Type	1 Year	3 Years	5 Years					
Pass-Through Securities	2.52%	1.96%	1.41%					
U.S. Government Agencies	1.95%	1.67%	1.39%					
U.S. Treasury Notes	1.65%	1.37%	1.24%					
Supranational	2.15%	1.24%	1.05%					
Commercial Paper	2.74%	2.06%	1.45%					
Corporate Medium-Term Notes	2.69%	0.90%	0.54%					
Negotiable Certificates of Deposit	2.82%	2.09%	1.47%					
Money Market Mutual Funds	2.29%	1.60%	1.00%					
Total Pool*	2.39%	1.87%	1.40%					
<sup>1</sup> Excluding bank balances								

<sup>2</sup> Before Administrative Expense

#### LIST OF LARGEST ASSETS HELD:

#### Schedule of Top Ten Fixed-Income Securities June 30, 2019 (in Thousands)

Security Name	Туре	CUSIP No.	Par Value	Fair Value
Fidelity Government Fund	Money Market Funds	31607A703	\$ 354,400	\$ 354,400
BNP Paribas NY Branch	Commercial Paper	09659CU14	300,000	299,940
JP Morgan Securities LLC	Commercial Paper	46640QW31	130,000	129,432
Credit Agricole CIB	Commercial Paper	89114MPD3	125,000	124,959
Federal Farm Credit Bank	U.S. Government Agency	3133EKQU3	120,350	120,679
Inter-American Development Bank	Supranational	4581X0DB1	100,000	101,301
Bank of Montreal	Negotiable CD	06370RQF9	100,000	100,397
Toronto Dominion NY	Negotiable CD	89114MPD3	100,000	100,097
JP Morgan Securities LLC	Negotiable CD	46640EJE9	100,000	100,000
Natixis US Finance Co.	Pass-Through Security	63873KWW3	80,000	79,533

A complete list of current and historical Pool holdings is available on the Treasurer-Tax Collector's website at www.sdttc.com.

#### SCHEDULE OF EXPENSES:

Fees charged to the Pool include both investment and administrative costs as shown below:

Category	6/30/2019		
Investment Expenses			
Banking expenses	\$	744	
Custodial expenses		107	
Application expenses		188	
Total Investment Expenses		1,039	
Administrative Expenses			
Computer Related Expenses		204	
Salaries and Benefits		4,031	
Services and Supplies		332	
Department Overhead		296	
External Overhead		690	
Auditor & Controller Allocated Cost		220	
Total Administrative Expenses		5,773	
Total Expenses	\$	6,812	

## Schedule of Expenses by Category (in Thousands)

Expenses are charged to Pool participants net of interest earnings and allocated on a quarterly basis. Total expenses are less than one percent of the Pool's investment balance at June 30, 2019.

The interest earned by each Pool participant is proportionate to the average daily balance of the local agency. Prior to distribution, expenses incurred by the County are deducted from the realized earnings of the Pool. The Pool's expense ratio for fiscal year 2019 was 0.072% of the average daily balance. The apportionment rate is set approximately two weeks following the end of each calendar quarter. Apportionments are not paid out by warrant; instead, all earnings are reinvested in the Pool for the benefit of the participants.

#### V. LEVERAGE EXPOSURE

The Pool is authorized to leverage exposure up to 20% of the portfolio value through the use of Reverse Repurchase Agreements (RRP) and securities lending. There were no RRP's or securities lending transactions in fiscal year 2019.

The Investment Statistics table on the next page provides a detailed listing of the Pool diversification, yields by type of securities, and weighted average maturities as of June 30, 2019.

#### Investment Statistics June 30, 2019 (in Thousands)

Investment Type	% of Portfolio	Book Value	Par Value	Market Price	Fair Value	WAM <sup>1</sup>	YTM <sup>2</sup>	Accrued Interest	Unrealized Gain/(Loss)	NRSRO Rating
Investments: Corporate Medium-Term		<b>^</b>	• • • • • • •		• • • • • • • • • •			• • • • •	• • • • • • •	
Notes	5.86%	\$ 588,745	\$ 589,151	100.91%	\$ 594,535	824	2.69%	\$ 3,212	\$ 5,790	A - AA+
Supranational U.S. Federal Agencies:	10.04% 0.00%	1,009,551	1,008,250	101.00%	1,018,299	992	2.15%	4,758	8,748	AAA
Federal Farm Credit Bank (FFCB) Federal Home Loan	6.58%	667,346	667,370	99.97%	667,150	968	1.98%	2,194	(196)	AAA
Bank (FHLB) Federal Home Loan Mortgage Corporation	5.87%	593,508	592,530	100.43%	595,056	918	2.08%	2,824	1,548	ΑΑΑ
(FHLMC) Federal National Mortgage Association	10.30%	1,045,008	1,045,262	99.93%	1,044,492	861	1.98%	4,836	(516)	ΑΑΑ
(FNMA)	4.97%	504,197	503,330	100.07%	503,690	657	1.68%	2,192	(507)	AAA
Total U.S. Federal Agencies	27.72%	2,810,059	2,808,492	100.07%	2,810,388	861	1.95%	12,046	329	
U.S. Treasuries	4.78%	483,639	485,000	99.89%	484,451	665	1.65%	2,143	812	AAA
Commercial Paper	22.09%	2,239,743	2,245,000	99.78%	2,239,962	32	2.74%	-	220	F1+ - F1
Certificates of Deposit	18.24%	1,847,001	1,847,000	100.14%	1,849,607	102	2.82%	27,402	2,606	F1+ - F1
Money Market Mutual Funds	4.03%	409,093	409,093	100.00%	409,093	1	2.27%	178	-	AAA
Pass-Through Securities	7.24%	728,038	728,773	100.69%	733,814	1189	2.52%	929	5,775	F1+/AAA
Total Investments	100.00%	\$ 10,115,869	\$ 10,120,759	100.19%	\$ 10,140,149	528	2.39%	\$ 50,668	\$ 24,280	

<sup>1</sup> Weighted Average Maturity (in days).

<sup>2</sup> Yield to Maturity (365 days).

Participants required to invest in the Pool ended the year with a majority of the holdings at 92.99% while voluntary participants held 6.77% at fiscal year-end. The remaining 0.24% was made up of undistributed unrealized gains. Detail of participation is shown below.

	Required Participants (92.99%):	
County:		38.65%
Schools (K thru 12):		44.41%
Alpine Union	Fallbrook Union Elementary	San Diego Unified
Autistic Pupils Minor High	Fallbrook Union High	San Dieguito Union High
Autistic Pupils Minor Elementary	Grossmont Union High	San Marcos Unified
Bonsall Union	Jamul-Dulzura Union	San Pasqual Union
Borrego Springs Unified	Julian Union	San Ysidro
Cajon Valley Union	Julian Union High	Santee
Cardiff	La Mesa-Spring Valley	Solana Beach
Carlsbad Unified	Lakeside Union	South Bay Union
Chula Vista Elementary	Lemon Grove	Spencer Valley
Coronado Unified	Mountain Empire Unified	Sweetwater Union High
Dehesa	National	Vallecitos
Del Mar Union	Oceanside Unified	Valley Center Union
Encinitas Union	Poway Unified	Various Charter Schools
Escondido Union	Ramona Unified	Vista Unified
Escondido Union High	Rancho Santa Fe	Warner Unified
Community College Districts:		9.93%
San Diego	MiraCosta	Southwestern
Grossmont-Cuya ma ca	Palomar	
	Voluntary Participants (6.77%):	
Cities:		1.16%
Chula Vista	Encinitas	National City
Del Mar	Coronado	Oceanside
El Cajon		
Fire Protection Districts (FPD):		0.69%
Alpine	Lakeside	San Marcos
Bonita-Sunnyside	Lower Sweetwater	San Miguel
Borrego Springs	North County Fire	Valley Center
Deer Springs	Rancho Santa Fe	Vista
Julian-Cuyamaca		
Water Districts:		0.34%
Canbrake County Water District	Rincon del Diablo Municipal Water District	Valley Ctr Water District
Otay Water District	Vallecitos Water District	
Cemetery District:		0.05%
North County Cemetery District	Valley Center Cemetery District	0.05%
Pomerado Cemetery District	Ramona Cemetery District	
Other Agencies:		4.53%
Fallbrook Public Utility District	SANCAL	Santa Fe Irrigation District
FIRST 5 COMMISSION	SANDAG	SDCERA
Grossmont Healthcare District	SD County Regional Airport Authority	Serra Cooperative Library System
Lake Cuyamaca Rec & Park District	San Diego Geographic Information Source (SanGIS)	Upper San Luis Rey Resource Conserv Dist
Leucadia Wastewater District	San Diego Housing Commission	Whispering Palms Community Services District
Metropolitan Transit System	San Diego Law Library	, · · · · · · · · · · · · · · · · · · ·
Mission Resource Conservation District	San Diego Local Agency Formation Comm (LAFCO)	
North County Dispatch	San Diego Regional Training Center	
Public Agencies Self Insurance System	San Dieguito River Park	
Undistributed and Unrealized Gains:		0.24%
Total		100.00%

#### VI. OUTLOOK FOR FISCAL YEAR 2020

After the last Federal funds rate increase in December 2018 was absorbed with significant volatility in financial markets, the Federal Open Market Committee (FOMC) backed off its previous preference for an ongoing series of "gradual" rate increases, and instead indicated it would consider more accommodative policies. In addition, inflation struggled to reach the Fed's 2% target, and economic data indicated growth may be slowing. These factors combined to drive rates sharply lower, especially on the longer end of the curve, as market participants priced in expectations for future rate cuts. This dynamic resulted in a yield curve inversion, a development that is often viewed as a leading indicator of recession. Additionally, the Fed has already cut rates twice in fiscal year 2020 and two additional cuts in 2019 are priced in by market participants. The Fed's dot plot, however, shows no more cuts for either 2019 or 2020, though opinions on the FOMC are varied. Even if short-term rates are not reduced further, however, weak economic data and low to negative rates abroad, along with political and fiscal uncertainty in both domestic and foreign markets, could still stoke demand for U.S. securities and keep domestic yields depressed, especially farther out the curve. As a result, the yield on the Pool, while increasing through fiscal year 2019, has already declined somewhat in fiscal 2020 and may fall further, remaining lower than historical averages. In consideration of the ongoing economic and political uncertainties in the United States and abroad, the primary objectives of the Pool are to remain invested in securities of the highest quality and to establish enough liquidity to meet the cash flow needs of Pool participants.

## STATISTICAL SECTION

This section presents detailed information on the Pool with historical perspective as a context for understanding and using the information in the Financial and Investment Sections of this report.

The following tables contain ten-year trend information to help the reader assess changes over time.

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Table 2 - Schedule of Earnings, Returns, Expenses, Apportionment Rate, Average Daily Balances      (ADB), and Ratio of Fees/ADB - Last Ten Fiscal Years	46
This table contains information to help the reader assess the Pool's performance. It also presents the related expenses and its impact on returns.	
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Sources: Unless otherwise noted, the information in these schedules is derived from the annual financial reports for the relevant year.

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## Table 1San Diego County Investment PoolSchedule of Additions, Deductions of Pool Investments, and Changes in Net PositionLast Ten Fiscal Years

(In Thousands)

	2010	2011	ł	Fiscal Year 2012	2013	2014
Net Position, Beginning of Year	\$ 5,670,739	\$ 5,208,310	\$	5,878,413	\$ 6,167,491	\$ 6,694,713
Additions						
Additions to Pooled Investments Net Increase/(Decrease)	10,402,572	11,384,733		10,837,600	12,011,630	14,276,347
in Fair Value of Investments	(1,319)	(10,760)		(1,351)	(24,390)	7,139
Investment Earnings, Net	 67,032	 40,691		33,982	 24,116	 32,257
Total Additions	10,468,285	 11,414,664		10,870,231	 12,011,356	 14,315,743
Deductions						
Deductions from Pooled Investments	10,869,499	10,702,188		10,546,697	11,457,557	13,677,452
Distributions To Participants	55,000	36,432		28,064	21,441	24,592
Administrative Expenses	 6,215	 5,941		6,392	 5,136	 5,366
Total Deductions	 10,930,714	10,744,561		10,581,153	11,484,134	 13,707,410
Change in Net Position	(462,429)	670,103		289,078	527,222	608,333
Net Position, End of Year	\$ 5,208,310	\$ 5,878,413	\$	6,167,491	\$ 6,694,713	\$ 7,303,046

			I	iscal Year		
	 2015	 2016		2017	 2018	 2019
Net Position, Beginning of Year	\$ 7,303,046	\$ 7,533,245	\$	8,707,978	\$ 8,948,614	\$ 9,960,864
Additions						
Additions to Pooled Investments Net Increase/(Decrease)	15,275,295	16,410,088		16,270,794	17,620,889	17,708,087
in Fair Value of Investments	3,057	6,548		(40,842)	(34,326)	89,044
Investment Earnings, Net	 35,136	 51,265		92,685	 146,596	 209,510
Total Additions	15,313,488	 16,467,901		16,322,637	 17,733,159	 18,006,641
Deductions						
Deductions from						
Pooled Investments	15,049,716	15,243,483		15,989,801	16,575,184	17,626,265
Distributions To Participants	27,927	44,261		86,384	140,155	206,812
Administrative Expenses	 5,646	 5,424		5,816	 5,570	 5,773
Total Deductions	 15,083,289	 15,293,168		16,082,001	 16,720,909	 17,838,850
Change in Net Position	230,199	 1,174,733		240,636	 1,012,250	 167,791
Net Position, End of Year	\$ 7,533,245	\$ 8,707,978	\$	8,948,614	\$ 9,960,864	\$ 10,128,655

## Table 2San Diego County Investment PoolSchedule of Earnings, Returns, Expenses, Apportionment Rate,

Average Daily Balances (ADB), and Ratio of Fees/ADB

Last Ten Fiscal Years

(In Thousands)

Fiscal Year	Investment Earnings	Effective Yield	Ex	penses	Di	Net stributed	Apportionment Rate	Avg. Daily Balances	Ratio of Fees/ADB
2010	\$ 69,238	1.26%	\$	8,421	\$	60,817	1.05%	\$ 5,516,719	0.153%
2011	42,428	0.73%		7,678		34,750	0.66%	5,806,012	0.132%
2012	35,417	0.57%		7,827		27,590	0.47%	6,241,688	0.125%
2013	25,670	0.42%		6,690		18,980	0.36%	6,146,889	0.109%
2014	33,762	0.46%		6,871		26,891	0.35%	7,294,330	0.094%
2015	36,650	0.51%		7,160		29,490	0.40%	7,144,495	0.100%
2016	52,836	0.67%		6,995		45,841	0.58%	7,907,115	0.088%
2017	94,058	1.10%		7,190		86,868	1.02%	8,552,771	0.084%
2018	147,837	1.58%		6,811		141,026	1.51%	9,375,547	0.073%
2019	213,624	2.26%		6,812		206,812	2.23%	9,458,543	0.072%

#### Table 3 San Diego County Investment Pool Schedule of Expenses (Investment and Administrative Costs) Last Ten Fiscal Years (In Thousands)

						Fisca	or				
	2010	2011	:	2012	2013	2014	2015	2016	2017	2018	2019
Investment expenses:	 	 				 	 				 
Banking	\$ 1,451	\$ 977	\$	884	\$ 880	\$ 813	\$ 794	\$ 799	\$ 825	\$ 805	\$ 744
Custodial	70	70		57	101	120	149	164	145	141	107
Portfolio order management system	322	342		279	357	378	341	355	340	278	168
Treasury management system	 363	 348		215	 216	 195	 230	 253	 63	 17	 20
Total investment expenses:	 2,206	1,737		1,435	 1,554	 1,506	 1,514	1,571	1,373	1,241	 1,039
Administrative expenses:											
Allocated costs by county:											
Equipment cost	22	32		19	-	-	-	-	-	-	-
Computer related expenses:											
Software services	9	10		3	-	30	-	-	-	-	-
WAUSAU financial systems	106	6		5	12	4	39	86	115	90	72
Computer leases and data	108	107		120	118	121	137	156	137	111	132
Salaries and benefits	3,623	3,137		3,830	3,364	3,423	3,269	3,476	3,666	3,692	4,031
Services and supplies	1,074	1,443		1,121	696	814	1,229	609	881	565	332
Department overhead	506	421		409	364	409	420	446	383	411	296
External overhead	547	565		665	362	344	332	431	415	481	690
Auditor & controller allocated cost	 220	 220		220	 220						
Total administrative expenses:	 6,215	 5,941		6,392	 5,136	 5,365	 5,646	5,424	 5,817	 5,570	 5,773
Total expenses:	\$ 8,421	\$ 7,678	\$	7,827	\$ 6,690	\$ 6,871	\$ 7,160	\$ 6,995	\$ 7,190	\$ 6,811	\$ 6,812

## Table 4San Diego County Investment PoolAsset Allocation at Fair ValueLast Ten Fiscal Years(In Thousands)

					Fiscal	Year					
Investment	201	0	201	1	201	2	201	3	2014		
Туре	Amount	%									
U.S. government agencies	\$ 2,945,639	57.37%	\$ 3,605,184	62.15%	\$ 3,452,494	56.71%	\$ 4,198,521	63.62%	\$ 2,879,158	39.99%	
U.S. treasury notes	287,990	5.61%	284,271	4.90%	286,075	4.70%	245,818	3.73%	430,300	5.98%	
U.S. treasury bills	104,974	2.04%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Supranationals	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	
Commercial paper	905,922	17.64%	1,411,418	24.33%	1,049,982	17.25%	1,024,733	15.53%	1,371,990	19.06%	
Corporate medium-term notes	51,599	1.00%	25,770	0.44%	-	0.00%	-	0.00%	-	0.00%	
Repurchase agreements	177,251	3.45%	774	0.01%	-	0.00%	22,159	0.34%	807	0.01%	
Negotiable certificates of deposit	489,932	9.54%	380,000	6.55%	1,185,003	19.46%	945,002	14.32%	1,964,007	27.29%	
Money market accounts	172,280	3.35%	93,725	1.62%	114,380	1.88%	162,430	2.46%	551,740	7.67%	
Pass-through securities		0.00%	-	0.00%	-	0.00%	-	0.00%		0.00%	
Total investments at fair value	\$ 5,135,587	100.00%	\$ 5,801,142	100.00%	\$ 6,087,934	100.00%	\$ 6,598,663	100.00%	\$ 7,198,002	100.00%	

					Fiscal	Year				
Investment	201	5	201	6	201	7	201	8	2019	9
Туре	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
U.S. government agencies	\$ 2,571,792	34.52%	\$ 2,099,147	24.29%	\$ 2,433,324	27.33%	\$ 2,458,821	24.71%	\$ 2,810,388	27.72%
U.S. treasury notes	456,320	6.12%	904,536	10.47%	768,213	8.63%	474,142	4.77%	484,451	4.78%
U.S. treasury bills	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
Supranationals	174,995	2.35%	400,145	4.63%	631,434	7.09%	668,215	6.72%	1,018,299	10.04%
Commercial paper	1,867,577	25.06%	2,134,985	24.70%	2,355,747	26.46%	2,994,041	30.09%	2,239,962	22.09%
Corporate medium-term notes	-	0.00%	-	0.00%	-	0.00%	-	0.00%	594,535	5.86%
Repurchase agreements	8,999	0.12%	2,302	0.03%	-	0.00%	-	0.00%	-	0.00%
Negotiable certificates of deposit	2,094,701	28.11%	2,575,000	29.79%	2,168,500	24.35%	2,794,513	28.09%	1,849,607	18.24%
Money market accounts	277,360	3.72%	478,157	5.53%	365,300	4.10%	348,802	3.50%	409,093	4.03%
Pass-through securities		0.00%	48,142	0.56%	182,056	2.04%	210,808	2.12%	733,814	7.24%
Total investments at fair value	\$ 7,451,744	100.00%	\$ 8,642,414	100.00%	\$ 8,904,574	100.00%	\$ 9,949,342	100.00%	\$ 10,140,149	100.00%

# Table 5San Diego County Investment PoolNet Position by Major ParticipantLast Ten Fiscal Years(In Thousands)

					Fiscal	Year				
	201	0	201	1	201	2	201	3	2014	
Participant	Amount	%								
County	\$ 2,046,371	39.54%	\$ 2,220,873	37.92%	\$ 2,539,396	41.17%	\$ 2,670,317	39.88%	\$ 2,921,096	40.00%
Non-county investments	220,992	4.27%	352,406	6.02%	-	0.00%	-	0.00%	-	0.00%
K-12 schools	2,171,100	41.95%	2,138,030	36.51%	2,256,676	36.59%	2,881,630	43.04%	2,952,217	40.42%
Community colleges	427,492	8.26%	654,309	11.17%	779,940	12.65%	554,058	8.28%	811,136	11.11%
Voluntary deposits	279,474	5.40%	471,357	8.05%	573,429	9.30%	595,049	8.89%	617,800	8.46%
Undistributed and unrealized gains/(losses)	30,018	0.58%	19,328	0.33%	18,050	0.29%	(6,341)	-0.09%	798	0.01%
Total net position	\$ 5,175,447	100.00%	\$ 5,856,303	100.00%	\$ 6,167,491	100.00%	\$ 6,694,713	100.00%	\$ 7,303,047	100.00%

					Fiscal	Year				
	201	5	201	6	201	7	201	8	201	9
Participant	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
County	\$ 3,175,889	42.16%	\$ 3,398,594	39.03%	\$ 3,581,507	40.02%	\$ 3,768,251	37.83%	\$ 3,915,445	38.66%
Non-county investments	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
K-12 schools	2,942,221	39.06%	3,915,184	44.96%	3,865,844	43.20%	4,407,465	44.25%	4,498,468	44.41%
Community colleges	896,613	11.90%	973,058	11.17%	1,068,047	11.94%	1,061,914	10.66%	1,005,385	9.93%
Voluntary deposits	514,666	6.83%	410,737	4.72%	463,654	5.18%	787,998	7.91%	685,077	6.76%
Undistributed and unrealized gains/(losses)	3,856	0.05%	10,404	0.12%	(30,438)	-0.34%	(64,764)	-0.65%	24,280	0.24%
Total net position	\$ 7,533,245	100.00%	\$ 8,707,977	100.00%	\$ 8,948,614	100.00%	\$ 9,960,864	100.00%	\$ 10,128,655	100.00%